

Message Text

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PAGE 01 STATE 018735

63

ORIGIN COME-00

INFO OCT-01 NEA-10 ISO-00 EB-07 /018 R

DRAFTED BY COM/BIC/CAGNE/CLOUSTAUNAU

APPROVED BY EB/OCA/CM/LKLIEFORTH

COM/BIC/CAGNE/PBHALE

STATE/NEA/IRN/RBEALES (SUBS)

----- 017905

R 240357Z JAN 76

FM SECSTATE WASHDC

TO AMEMBASSY TEHRAN

UNCLAS STATE 018735

E.O. 11652: N/A

TAGS: BEXP, IR

SUBJECT: TEHRAN POST OFFICE--E-SYSTEMS

1. COMMERCE HAS RECEIVED INFORMATION FROM E-SYSTEMS THAT DECISION ON AWARD OF TEHRAN POST OFFICE PROJECT HAS MOVED OUT OF MINISTRY OF PTT AND IS MOST LIKELY BEFORE SHAH. COMPANY'S SOURCES ALSO REPORT THAT FOREIGN DIPLOMATIC REPRESENTATIONS HAVE BEEN MADE AT HIGHEST LEVEL ON BEHALF OF E-SYSTEMS COMPETITORS.

2. AS EMBASSY IS AWARE, E-SYSTEMS' PROPOSAL WAS VERY WELL RECEIVED BY PTT'S TECHNICAL EVALUATION TEAM. COMPANY IS CONCERNED THAT IT MAY NOW LOSE PROJECT UNLESS USG INDICATES TO IRANIANS THAT IT HAS INTEREST IN U.S. COMPANY RECEIVING AWARD.

3. REQUEST EMBASSY LOOK INTO STATUS OF PROPOSAL REVIEW ON THIS PROJECT AND IF IT WOULD BE PRODUCTIVE, REQUEST EMBASSY MAKE REPRESENTATIONS AT APPROPRIATE LEVEL ON BEHALF OF E-SYSTEMS. SISCO

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Message Attributes

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Disposition Approved on Date:
Disposition Authority: n/a
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Disposition History: n/a
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